



## Project Manager

**Location:** Rijswijk (NL)

**Full/Part-time:** Full-time

*Are you passionate about improving your client's operation by defining and realizing innovative data driven solutions? Are your client's always your number 1 priority, while protecting both technical and commercial boundaries? Are you technically skilled, an independent thinker, disciplined worker, capable to handle wide responsibilities and living for win-win situations? Then you might be the latest addition to our ambitious team as Technical Sales Manager.*

### Your job

As Project Manager, it is your responsibility to turn technical challenging projects into successful implemented solutions together with the management, sales, and software development teams. This means amongst other things:

- Ensuring that innovative technical edge and cloud data analytics projects are realized within time, budget and quality and to the satisfaction of our customer;
- Maintaining technical and commercial relationships with our clients, ensuring customer satisfaction and maintaining/developing long-term relationships;
- Visiting and conducting technical-commercial discussions with international clients in primarily the Netherlands, West-Europe, USA, and Middle East;
- Together with colleagues and customers, developing (innovative) technical solutions in the field of edge-to-cloud data management & analytics for remote and mobile operations;
- Together with software development and sales teams, ensuring proper implementation of all operational activities and timely and successful project delivery;
- Leading and motivating the project team, including development, implementation and sales
- Representing the steering role between the customer and the internal organization; and
- Ensuring that both customers, suppliers and colleagues are constantly up-to-date and informed of progress.

### Your profile

For a permanent addition to our ambitious and close-knit team, we are looking for someone who wants to work with us on growing and developing our company.

You have strong strategic and conceptual skills and proven experience with managing multidisciplinary projects in all project stages, from feasibility studies up to the execution and successful implementation of the ordered analytics software solution within the real-time data industry.

The following suits you:

- You have the guts to take our customers by the hand to find realistic solutions that make their operations better;
- You are skilled and experienced in project management, with good communication skills and commercial insight;

- You switch quickly and easily, while overseeing your work and that of your colleagues, when there are different projects running at the same time;
- You are constantly curious, like to learn new stuff and are most satisfied with delivering innovative full working solutions;
- You have a Bachelor's or Master's degree from a technical university with a passion to solve technical puzzles. Experience in managing or affinity with software development, data analytics and/or electrical and instrumentation (E&I) projects is a plus.

### **Our offer**

Helin offers a dynamic and challenging full-time job within an innovative company operating in global industries. In addition, we offer you a competitive salary, professional development opportunities, travel allowance, pension allowance, training courses and working with global clients with traveling opportunities. As a family company we strive for a permanent partnership and long term relations.

### **About Helin**

Helin contributes to improving the efficiency and safety of remote operations. We excel in doing that as we enjoy solving complex technical puzzles. We combine our analytical way of problem solving with empathy for all the stakeholders and business needs. Our expertise in advanced analytics and edge computing is a tool to develop innovative edge analytics solutions.

Helin has a strong focus on 24/7 and/or remote operations. These include industries like offshore wind & marine, equipment rental, agriculture, process industry. Their operations impose high-end requirements to the performance of analytics and monitoring. Our systems are deployed world-wide and often at remote locations. We combine domain knowledge, clever programming and thoughtful deployment throughout the whole process.

We have backgrounds in aerospace engineering, energy industry, renewables and the academic world. This makes us curious to understand exactly how things work and how they can be improved. We love to propose better alternatives in a constructive way. This requires empathy about existing bottlenecks, curiosity about domain knowledge, analytical problem solving skills and expertise in data analytics and software development. And some politics. If these aspects excite you, we'd love to talk to you!

### **Interested?**

Do you recognize yourself in this position and do you get excited about its challenges? Then, you are the Project Manager we are looking for! Please respond directly, either in English or in Dutch.

For more information about Helin, the vacancy and the application process, please visit [www.helindata.com](http://www.helindata.com), call the recruitment department on +31 880 185 185 or send an email to [recruitment@helindata.com](mailto:recruitment@helindata.com)!

Please note, that only candidates with a valid permanent EU work visa will be considered as viable candidates. An online assessment and screening form may be part of the recruitment process.

*Helin does not approve of commercial, contractor and/or agency acquisition or commercial use of this advertisement. Proposing candidates without invitation is not appreciated and will not be considered.*